

Ahmed Sidky

- Co-Author of "Becoming Agile"
- Director of Agile Services as TenPearls
- Over 10 years of dev and delivery experience
- Masters in Software Engineering
- Ph.D in Agile Adoption Virginia Tech
- Agile Educator, Coach and Consultant
- Frequent Presenter at Conferences
- Recently the Program Chair of Agile 2009





A Word About TenPearls

- Process Automation, Optimization
- Outsourcing
- Software Products and Services
- Technology and IT Consulting



Worldwide Locations

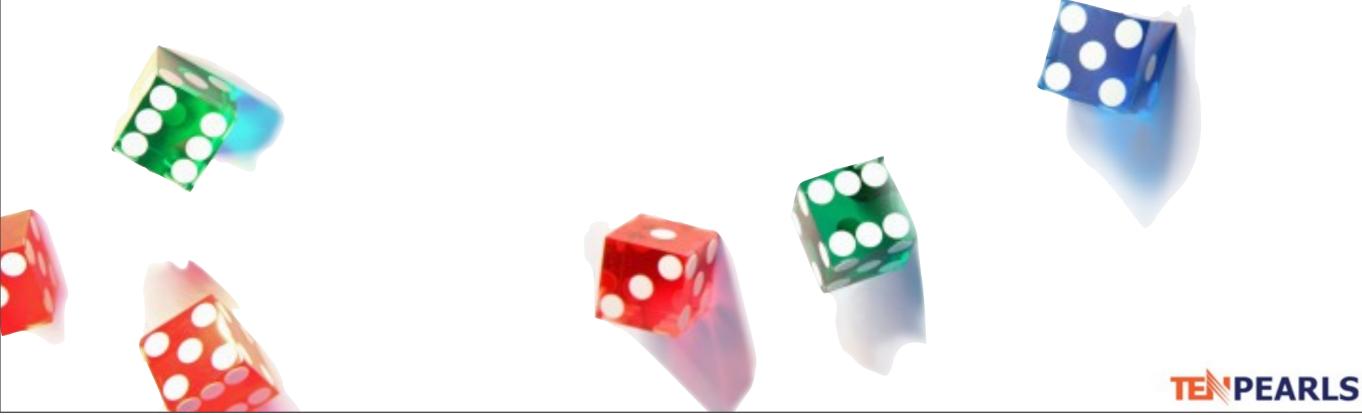


Some of Our Customers



Warming up ...

Five Volunteers, please :)



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Scrum



6 The... 'relay race' approach to product development...may conflict with the goals of maximum speed and flexibility. Instead a holistic or 'rugby' approach - where a team tries to go the distance as a unit, passing the ball back and forth - may better serve today's competitive requirements. 99

The New New Product Development Game, by Hirotaka Takeuchi, Ikujiro Nonaka. Harvard Business Review, January 1986

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Chasing the Rabbit

- Chasing the Rabbit by Steven Spear
- Describes what sets high-velocity, market-leading organizations apart and explains how to lead the pack in your industry
- Toyota, Aloca, Pratt and Whitney, US Navy's Nuclear Power Program and many many more.
- Structure and dynamics of high-velocity organizations

Chasing the Rabbit

Managing the Functions as Part of the Process

- They avoid "siloization"
- Functional integration at all levels everyday
- Each piece of work be done with an eye to the larger process
- Avoid phrases like "You do your job and I'll do mine"



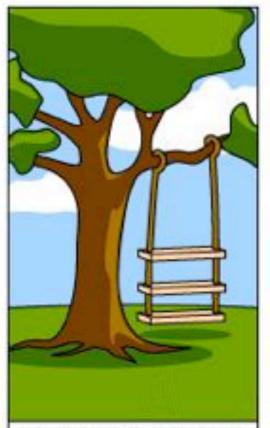
Chasing the Rabbit

Continually Improving the Pieces and the Process

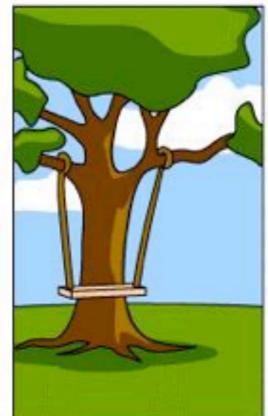
Constantly experimenting and learning more about the work Getting rid of the problem once and for all

- Constantly modifying the way they work
- Each piece of work be done in such a way as to bring problems to the attention of those who can best analyze and solve them
- Do not encourage workarounds and firefighting
- Avoid phrases like: "This will do for now" or "Don't worry this happens all the time"





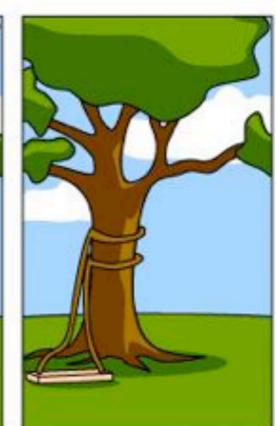
How the customer explained it



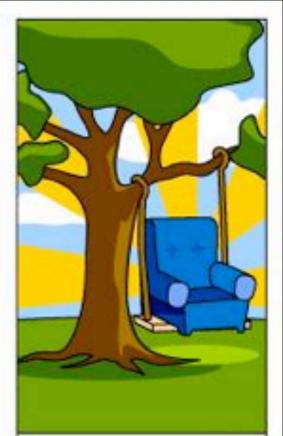
How the Project Leader understood it



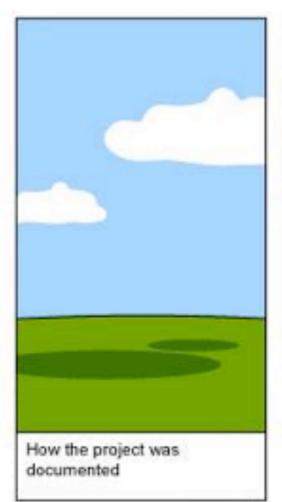
How the Analyst designed it

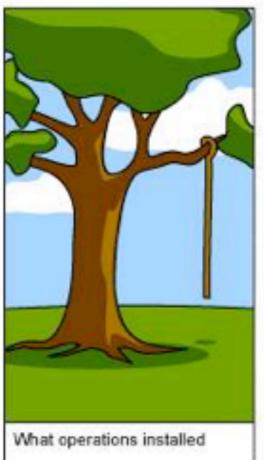


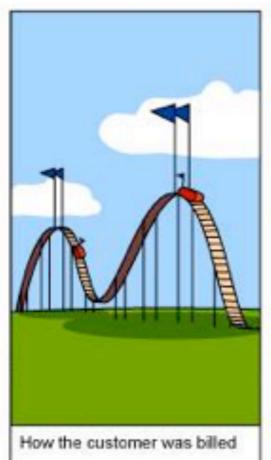
How the Programmer wrote it

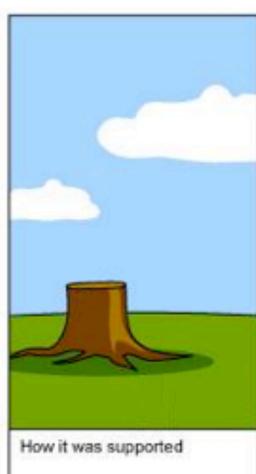


How the Business Consultant described it











3 Things ...

- We wish were true

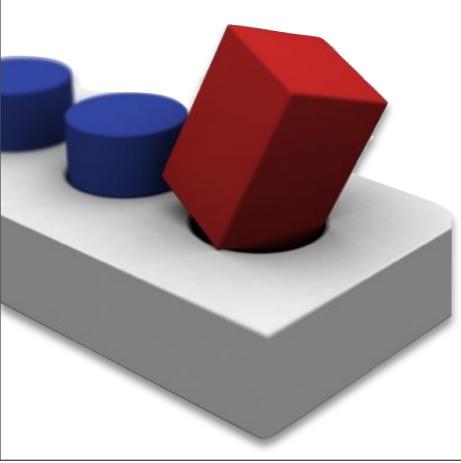
The customer knows exactly what he wants
The developers know exactly how to build it
Nothing will change along the way

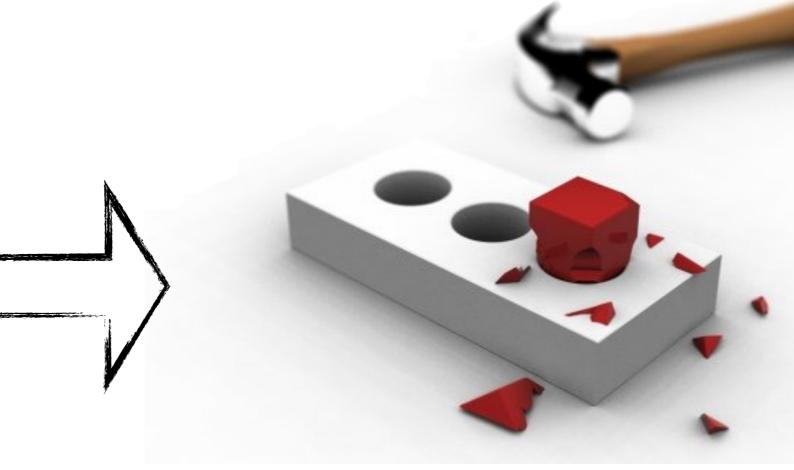
We have to live with

The customer discovers what he wants
The developers discover how to build it
Many things change along the way

Traditional Approach to Software Development

"Try Harder, I am sure it will work !!!"





"Great, I think it worked"



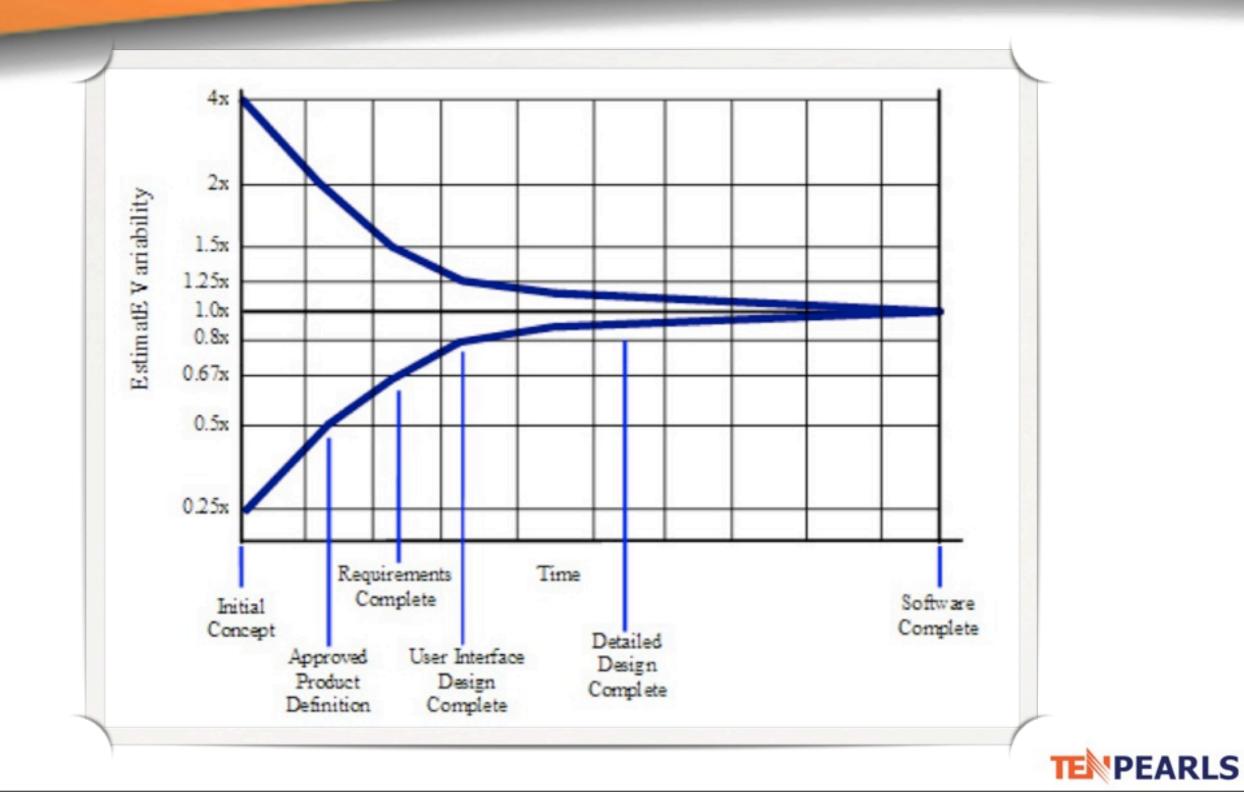
The Reality of Software

| Predictable Manufacturing (Defined Process) | New Product Development (Empirical Process) |
|------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------|
| It is possible to first complete specifications, and then build. | Rarely possible to create upfront unchanging and detailed specs. |
| Near the start, one can reliably estimate effort and cost. | Near the beginning, it is not possible. As empirical data emerge, it becomes increasingly possible to plan and estimate. |
| It is possible to identify, define, schedule, and order all the detailed activities. | Near the beginning, it is not possible. Adaptive steps driven by build-feedback cycles are required. |
| Adaptation to unpredictable change is not the norm, and change-rates are relatively low. | Creative adaptation to unpredictable change is the norm. Change rates are high. |

Source: IBM Global Services – Dr. Christoph Steindle



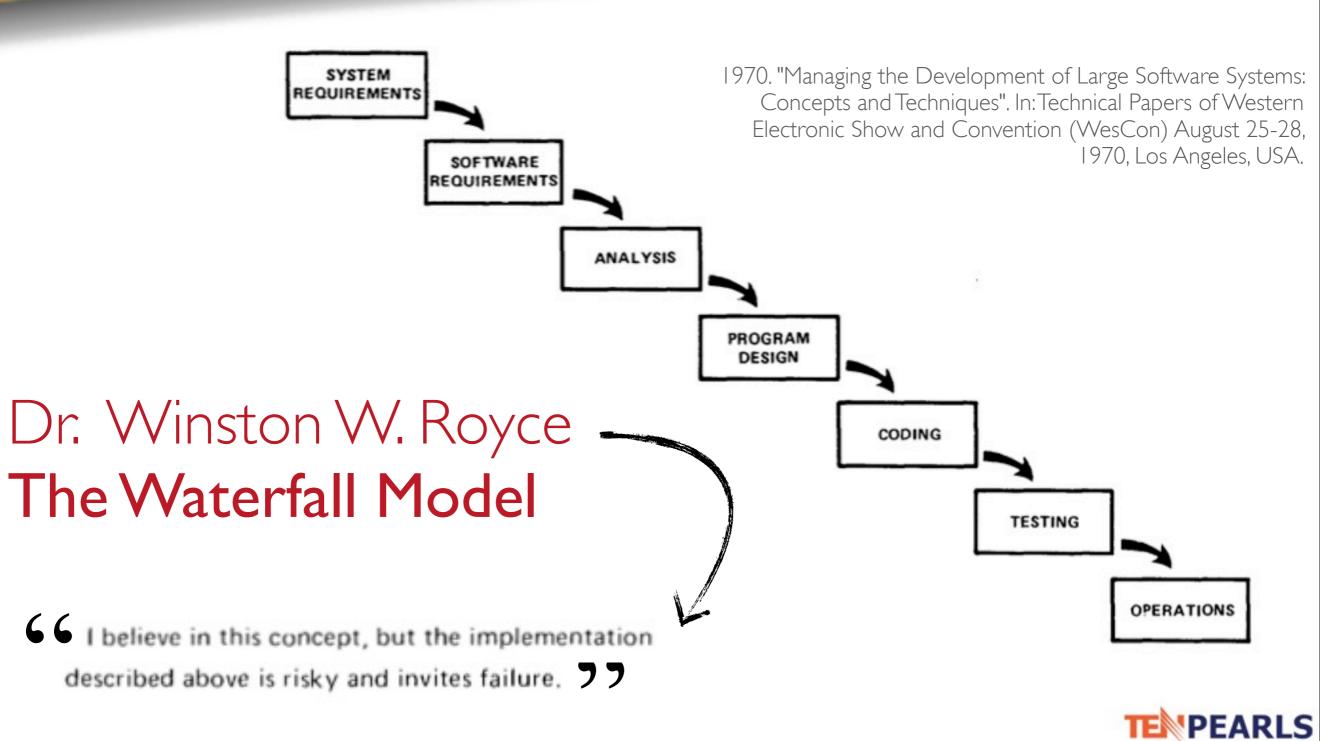
The Cone of Uncertainty



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Looks Familiar?



Quick History of Agile

Software Crisis (1960's) Software intensive systems delivered late, over budget and do not meet the quality requirements

Solution attempt #1: **Structured Methods** (in 1970's) Solution attempt #2: **Object Oriented Methodologies**

Chronic Software Crisis (1990's) Software intensive systems still delivered late, over budget and do not meet the quality requirements

Solution attempt #3: **Software process improvement** Solution attempt #4: **Agile development methodologies**



Pre-Agile: Lightweight Methodologies

Extreme Programming (Kent Beck, Ward Cunningham, Ron Jeffries) Scrum (Ken Schwaber and Jeff Sutherland) Lean Software Development (Mary and Tom Poppendieck) Crystal Methods (Alistair Cockburn) Feature Driven Development (Jeff Deluca) Dynamic Systems Development Method (DSDM Consortium)



The Agile Manifesto (Agile Values)

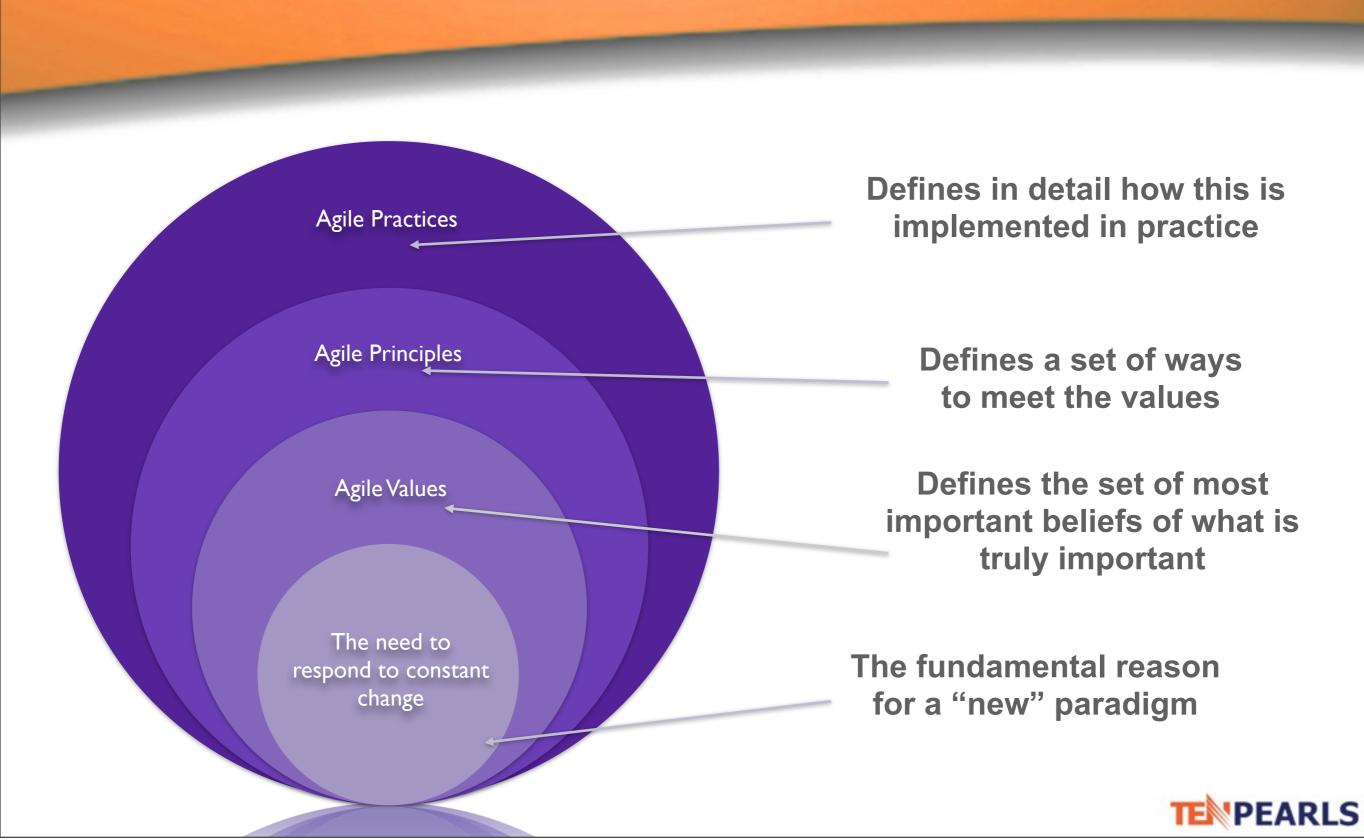
We are uncovering better ways of developing software by doing it and helping others do it. Through this work we have come to value:

- Individuals and interactions over processes and tools
- Working software over comprehensive documentation
- Customer collaboration over contract negotiation
- Responding to change over following a plan

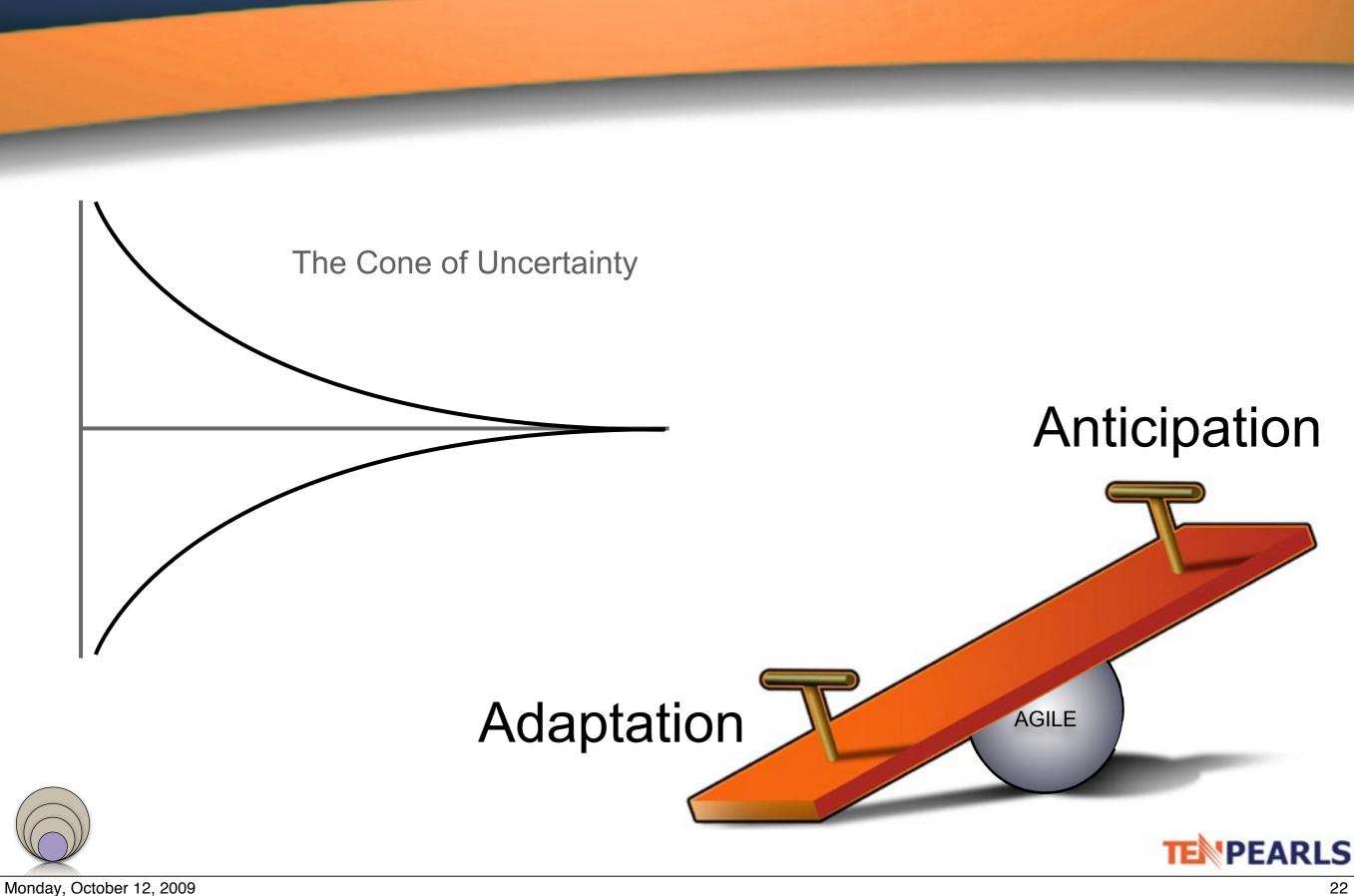
That is, while there is value in the items on the right, we value the items on the left more.



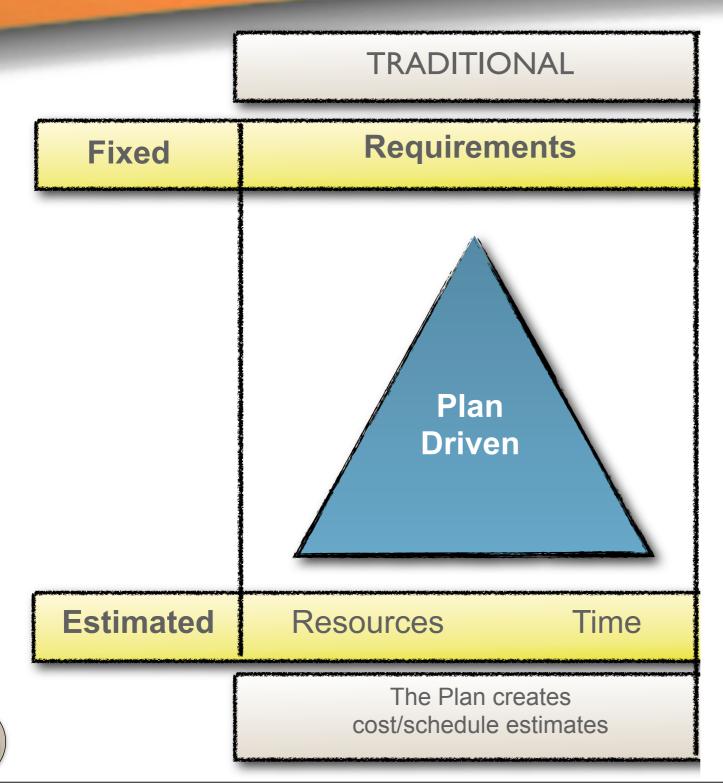
Agile at a Glance



Shifting Paradigms



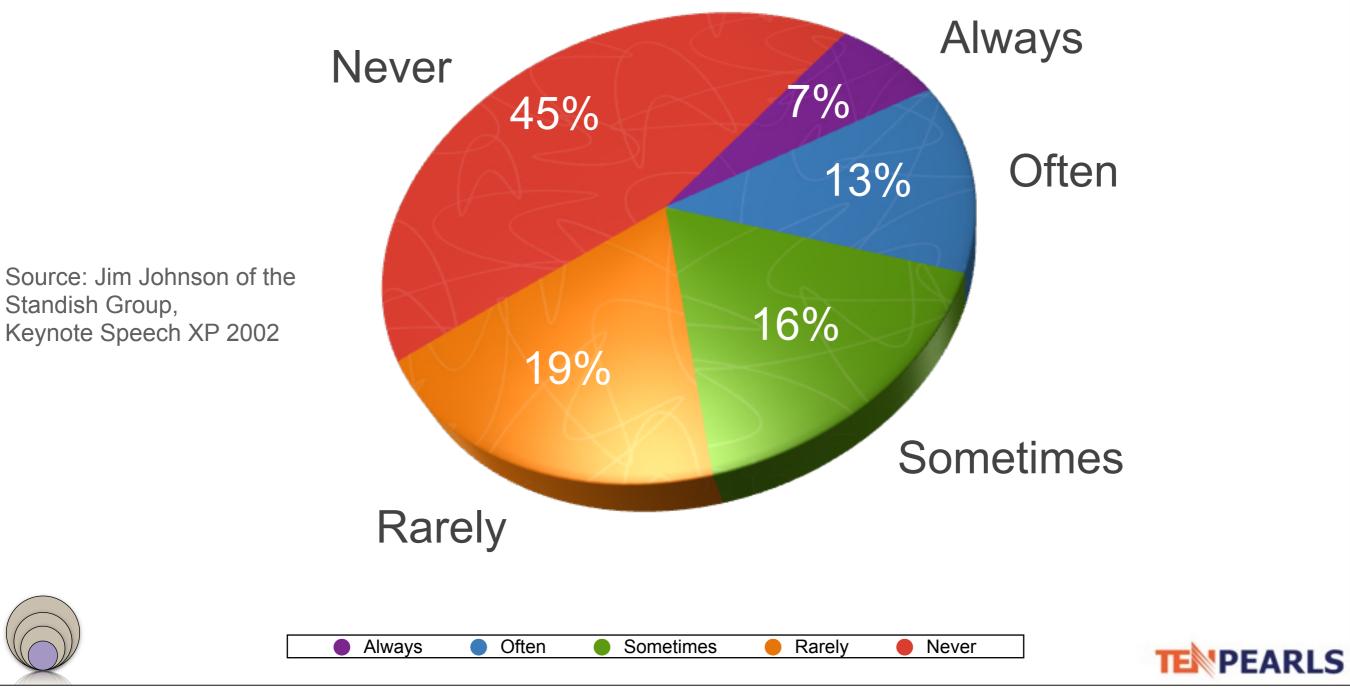
Paradigm Shift



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ARLS

Feature Usage



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Lean Principles

- Eliminate Waste (Removing non-value-adding wastes)
 - Waste is partially done software, and extra features,
 - "Churns" [Batch Productions] Requirements, Test & Fix usually sign of large inventory of partially done work
- Build in Quality
 - Build quality into the code from the start, not test it in later
 - Control the conditions so not to allow defects in the first place
- Create Knowledge
 - Generating new knowledge about the product through disciplined experimentation
 - Systematic learning throughout the development lifecycle.
 - Avoid "analysis paralysis"

| The Seven Wastes of Manufacturing | | | | |
|-----------------------------------|------------------------|--|--|--|
| | Overproduction | | | |
| | Inventory | | | |
| | Extra Processing Steps | | | |
| | Motion | | | |
| | Defects | | | |
| | Waiting | | | |
| | Transportation | | | |

The Seven Wastes of Software Development

Overproduction = Extra Features

Inventory = Requirements

Extra Processing Steps = Extra Steps

Motion = Finding Information

Defects = Defects Not Caught by Tests

Waiting = Waiting, Including Customers

Transportation = Handoffs

Principles of Lean Thinking, Mary Poppendieck



Lean Principles

- Defer Commitment

- Last responsible moment, Just-in-time
- Deliver Fast
- Respect People
 - Greatest Asset
 - People not resources
- Optimize the whole
 - Throughput optimization
- GAMBA, in essence the boss on the floor looking at what is going on.



Agile Principles

- 1. Our highest priority is to satisfy the customer through early and continuous delivery of valuable software.
- 2. Welcome changing requirements, even late in development. Agile processes harness change for the customer's competitive advantage.
- 3. Deliver working software frequently, from a couple of weeks to a couple of months, with a preference to the shorter timescale.
- 4. Business people & developers must work together daily throughout project.
- 5. Build projects around motivated individuals. Give them the environment and support they need, and trust them to get the job done.
- 6. The most efficient and effective method of conveying information to and within a development team is face-to-face conversation.



Agile Principles

- 7. Working software is the primary measure of progress.
- 8. Agile processes promote sustainable development. The sponsors, developers, and users should be able to maintain a constant pace indefinitely.
- 9. Continuous attention to technical excellence & good design enhances agility.
- 10.Simplicity--the art of maximizing the amount of work not done--is essential.
- 11.The best architectures, requirements, & designs emerge from self-organizing teams.
- 12.At regular intervals, the team reflects on how to become more effective, then tunes and adjusts its behavior accordingly.



Principles verses Practices

- "Principles are underlying truths that don't change over time or space.
- Practices are the application of principles to a particular situation
- Practices can and should differ as you move from one environment to the next and they also change as a situation evolves"
- I don't like the notion of "best practices"

¹ From the book: Implementing Lean Software Development; from Concept to Casherenergy

Agile Practices

- Self Organizing Teams
- Release Planning
- Iteration Planning
- Deliver Frequently
- Time boxing
- Client-Driven Iterations
- Retrospectives
- Team Room

- Pair Programming
- Automated Unit Testing
- Test Driven Development
- Continuous Integration
- Refactoring



Minimum **Process** Maximum **Value**



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Crossing the Chasm Value Driven Agile Adoption

5: Encompassing

Establishing a vibrant and all-encompassing environment to sustain agility

4: Adaptive

Responding to change through multiple levels of feedback

3: Integrated

Developing high quality, working software in an efficient and integrated manner

2: Evolutionary

Delivering software early and continuously

1: Collaborative

Enhancing communication and collaboration



Agile Practices

| Step 5 Encompassing | |
|--------------------------------|--|
| Step 4 Adaptive | |
| Step 3: Integrated | |
| Step 2: Evolutionary | |
| Step 1: Collaborative | |
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| | Embrace Change to Deliver Customer Value | Plan and Deliver Software Frequently | Human Centric | Technical Excellence | Collaboration with Business People | | |
|--------------------------------|------------------------------------------------------|-----------------------------------------|---------------|----------------------|---------------------------------------|--|--|
| Step 5 Encompassing | | | | | | | |
| Step 4 | | | | | | | |
| Adaptive | Principles can guide the population of the practices | | | | | | |
| Step 3: Integrated | | | | | | | |
| Step 2: Evolutionary | | | | | | | |
| Step 1: Collaborative | | | | | 35 | | |

| | Embrace Change to Deliver Customer Value | Plan and Deliver Software Frequently | Human Centric | Technical Excellence | Collaboration with Business People |
|--------------------------------|---------------------------------------------------------------|-----------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Step 5 Encompassing | Low Process Ceremony | Agile Project Estimation | Ideal Agile Physical Setup | Test Driven Development Paired Programming No/minimal number of Cockburn Level -1 or 1b people on team | Frequent Face-to-face interaction between developers & Users (Collocated) |
| Step 4 Adaptive | Client Driven Iterations Customer Satisfaction Feedback | Smaller and More Frequent Releases (4-8 Weeks) Adaptive Planning | | Daily Progress Tracking Meetings Agile Documentation (from Agile Modeling) User Stories | Collaborative, Representative, Authorized, Committed and Knowledgeable (CRACK) Customer Immediately Accessible Customer contract revolves around commitment of collaboration, not features |
| Step 3: Integrated | | Risk Driven Iterations Maintain a list of all remaining features (Backlog) | Self Organizing Teams Frequent face-to-face communication between the team | Continuous Integration Continuous Improvement (i.e. Refactoring) Have around 30% of Cockburn Level 2 and Level 3 people on team Automated Unit Tests | |
| Step 2: Evolutionary | Evolutionary Requirements | Continuous Delivery (Incremental-Iterative development) Planning at different levels | | Software Configuration Management Tracking Iteration through Working Software No Big Design Up Front (BDUF) | Customer Contract reflective of Evolutionary Development |
| Step 1: Collaborative | Reflect and tune Process | Collaborative Planning | Collaborative teams Empowered and Motivated Teams | Coding Standards Knowledge Sharing Tools <i>(Wikis, Blogs)</i> Task Volunteering not Task Assignment | Customer Commitment to work with Developing Team |

| | Embrace Change to Deliver Customer Value | Plan and Deliver Software Frequently | Human Centric | Technical Excellence | Collaboration with Business People |
|--------------------------|----------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|
| Step 5 Encompassing | Low Process Ceremony | | Pair Programming | Test Driven Development | |
| | Client Driven Iterations Measuring Customer satisfaction | Story Maps for Release Planning | | Post-development Documentation | Collaborative, Representative, Authorized, Committed and Knowledgeable (CRACK) Customer Immediately Accessible |
| | Streamlining usability with development efforts | Using Agile PM Tools Automated Deployment Configuration Management | | Automated Build and Deployment scripts Refactoring Continuous Integration One-click-builds | Agile Contracting |
| | Evolutionary Requirements | Multi-level Planning (Releases and Iterations) Time-boxed iterations Steady Releases every 6 weeks Burn-up Charts | Celebrating Success Self Organizing Teams | No Big Design Upfront: Just in time design - high- level design on a release level and low level design on an iteration level | Customer milestones are reflective of valuable releases of software not phases |
| Step 1: Collaborative | Retrospectives User Stories with Acceptance Tests | Whole-team collaborative planning Group Estimation using planning poker Maintaining a Backlog Daily Standups | Empowered Cross-functional teams Emotional Chart Task Volunteering Team Room with Information Radiators | | Project Chartering Customer Commitment to work with Developing Team |